



Merchandiser - Development

We empower people who are innovative, ambitious, persistent and armed with a passion for excellence and desire to enhance our skill capacities by inviting from the apparel industry to join our team, and we are on the lookout for individuals with prior experience in apparel manufacturing. Candidates should possess outstanding leadership qualities, interpersonal as well as team skills with ability to meet corporate objectives.

Role profile

- ❖ Fabric & Trim Development - Helping the senior merchandiser on coordinating to getting samples down & maintain track record.
- ❖ Initiate sourcing of raw materials and negotiate terms such as price, delivery etc. in order to optimize benefits, in line with customer expectations, to secure the order.
- ❖ Processing & follow up the FIT sample/ Red Seals / etc. for confirmed orders and getting the approvals on time based on the drop dates.
- ❖ Negotiate price and finalization with customer through effective garment cost engineering and resourceful approach in keeping with customer expectation in order to meet company business objectives.
- ❖ Coordinate and facilitate the development, Completion and dispatch all development. Fit and marketing related samples through service excellence with a proactive approach, timeliness and accuracy of communication and effective problem solving within stipulated time frames to meet requirements.
- ❖ Communicate with the manufacturing unit in order to provide information for procurement of bulk fabric, trims etc.
- ❖ Follow-up with suppliers to ensure that raw materials are approved for timely execution of marketing samples in-line with customer requirements.



Person Profile

- ❖ Diploma/ Degree in marketing or relevant professional qualification.
- ❖ Minimum 2 years of relevant work experience.
- ❖ Knowledge on fabric, embellishment, styles, Samples.
- ❖ Preferably age below 30.

Interested candidates please forward your CV's within 07 days of this advertisement, with details of two non- relative reference. Mention the position applied for, on the subject line.

The Manager – HR

New Universe Corporate Clothing H (Pvt) Ltd.

E mail: hrho@newuniverselk.com | Web: www.newuniverselk.com